



Date: Tuesday, 21 October 2014

Venue: The Saxon Hotel

Arrival: From 8.00am

Start: At 8.30am

Close: By 10.00am

RSVP: Please indicate your attendance by Thursday 16 October 2014 to the SAVCA office on lauren@savca.co.za or +27-11-2680041

YOU ARE INVITED TO AN

LP Breakfast

ON TUESDAY, 21 OCTOBER 2014

EXAMINING EXITS

The exit process is one of the key determinants of realised value and a measure of the success of a private equity investment. What are the challenges and successes that institutional investors ought to consider when selecting and managing private equity fund managers?



AGENDA:

1. Exit trends and options:

An overview of African experiences (*Graham Stokoe, Africa Private Equity Leader: EY*)

2. The measure of success:

IRR vs times money (*Anne Keppler, Equity & Mezzanine Africa: DEG*)

3. An exit checklist for LPs:

Ensuring the process is handled well from the origins of the deal, all the way through to the exit event – with case study evidence (*Anthonie de Beer, Partner: Ethos Private Equity*)