

## SAVCA INSTITUTIONAL INVESTORS' SUMMIT

07h00 - 10h00 **REGISTRATION**

10h00 - 10h15 **Welcome and introduction**

Erika van der Merwe, CEO: SAVCA

Paul Boynton, CEO: Old Mutual Alternative Investments

10h15 - 10:45 **Keynote presentation: Southern Africa: How are we doing?**

The Southern African setting: How are we doing?

10h45 - 11h10 **Private equity in 2015: An activity snapshot**

Brief presentations to summarise deal, exits and performance

11h10 - 11h45 **Panel discussion: Safeguarding assets**

How do institutional investors ensure that their private equity allocations are made to institutional-quality fund managers?

Discussion topics: How does one recognise an institutional-quality fund manager? How difficult is it to find suitable managers in Southern Africa? Should institutional investors be playing a role in developing fund managers? If so, what form should that support take?

11h45 - 12h30 **Presentation and panel discussion: Pension capital in Southern Africa: New avenues for funding private equity**

Panel discussion, with representatives from pension funds in Southern Africa

Discussion topics: What is the approach and exposure to private equity; what are the recent regulatory developments that will have an impact of private equity allocations; what is the outlook; what support might be needed to increase the interest in private equity allocations?

12h30 - 13h30 **Lunch for Summit delegates: Old Wine Cellar**

13h30 - 14h15 **Feature session: Coinvestments**

**a. Trends in coinvestments**

**b. Debate**

The trend towards coinvestment: A sign of healthy collaboration, or a case of "Careful what you wish for"?

**c. A coinvestments case study**

14h15 - 14h50 **Panel discussion: Institutional investors reflect on industry developments**

14h50 - 15h00 **Close**

15h00 - 15h30 **Afternoon refreshments for Summit delegates**