

WEDNESDAY, 17 FEBRUARY 2016: SAVCA INSTITUTIONAL INVESTORS SUMMIT

08h00 - 10h00 **REGISTRATION**

10h00 - 10h15 **WELCOME and INTRODUCTION**

Erika van der Merwe, CEO: SAVCA

Paul Boynton, CEO: Old Mutual Alternative Investments

10h15 - 10:45 **KEYNOTE PRESENTATION: Africa "Rising"? An economic and political outlook for the continent**

Simon Freemantle, Senior Analyst, Africa Political Economy Unit: Standard Bank

10h45 - 11h10 **PRESENTATIONS: An activity snapshot of private equity in Southern Africa in 2015: Returns performance, transactions and exits**

Returns performance: Rory Ord, Independent Valuation: RisCura

Transactions and exits: Brian Dennehy, Director: Webber Wentzel

11h10 - 11h45 **PANEL DISCUSSION: Safeguarding assets: How do institutional investors ensure that their private equity allocations are made to institutional-quality fund managers?**

Moderator: Stuart Bradley, Joint Managing Partner: Phatisa

Panellists:

Daniel Schoneveld, Principal: Hamilton Lane

Murray Grant, Managing Director: CDC Group

3rd speaker to be confirmed

Discussion topics How does one recognise an institutional-quality fund manager? How difficult is it to find suitable managers in Southern Africa? Should institutional investors be playing a role in developing fund managers? If so, what form should that support take?

11h45 - 12h30 **PRESENTATION AND PANEL DISCUSSION: Pension capital in Southern Africa and beyond: New avenues for funding private equity**

PRESENTATION: An update on recent developments in African pensions regulation, and the implications for private equity

Presenter: Olivier Vidal, Research Officer, Making Finance Work for Africa

PANEL DISCUSSION: Representatives from Southern African pension funds discuss the regulatory environment for private equity allocations

Moderator: Adrian Bertrand, Head of Africa, Networks & Global Outreach: UN PRI

Panellists:

Sara Mezui-Engo, Manager, Unlisted Investments: GIPF

Bangidza Dhlwayo, Investment Manager: Bebswana Pension Fund

3rd speaker to be confirmed

Discussion topics : What is the approach and exposure to private equity; what are the recent regulatory developments that will have an impact on private equity allocations; what is the outlook; what support might be needed to increase the interest in private equity allocations?

12h30 - 13h30 **LUNCH for Summit delegates: Old Wine Cellar**

13h30 - 14h15 **FEATURE SESSION: Coinvestments**

DEBATE: The trend towards coinvestment: A sign of healthy collaboration, or a case of "Careful what you wish for"?

Facilitator: Rory Ord, Independent Valuations: RisCura

Panellists:

Carlos Heneine, Partner: Quilvest and Partners

Anne Keppler, Vice President: Equity and Mezzanine, Africa: DEG

CASE STUDY: Featuring a recent coinvestments case study

14h15 - 14h50 **PANEL DISCUSSION: Institutional investors reflect on industry developments**

Moderator: Paul Boynton, CEO: Old Mutual Alternative Investments

Panellists:

Jeremy Cleaver, CDC Group

Carlo Dickson, Managing Director: Ke Nako

Decio Tractenberg, Senior Investment Officer: FMO

Discussion topics : *Institutional investors share insights on why they are invested in Southern African private equity, recent trends and concerns and their expectations from this asset class.*

14h50 - 15h00 **CLOSE**

15h00 - 15h30 **Afternoon refreshments for Summit delegates**