



## WEDNESDAY, 17 FEBRUARY 2016: SAVCA INSTITUTIONAL INVESTORS SUMMIT

08h00 - 10h00 **REGISTRATION**

10h00 - 10h15 **WELCOME and INTRODUCTION**

**Erika van der Merwe, CEO: SAVCA**

**Paul Boynton, CEO: Old Mutual Alternative Investments**

10h15 - 10:45 **KEYNOTE PRESENTATION: Africa "Rising"? An economic and political outlook for the continent**

**Simon Freemantle, Senior Analyst, Africa Political Economy Unit: Standard Bank**

10h45 - 11h10 **PRESENTATIONS: An activity snapshot of private equity in Southern Africa in 2015: Returns performance, transactions and exits**

**Returns performance:** Rory Ord, Independent Valuation: RisCura

**Transactions and exits:** Brian Dennehy, Director: Webber Wentzel

11h10 - 11h45 **PANEL DISCUSSION: Safeguarding assets: How do institutional investors ensure that their private equity allocations are made to institutional-quality fund managers?**

**Moderator:** Stuart Bradley, Joint Managing Partner: Phatisa

**Panellists:**

Murray Grant, Managing Director: CDC Group

Daniel Schoneveld, Principal: Hamilton Lane

3rd speaker to be confirmed

**Discussion topics** How does one recognise an institutional-quality fund manager? How difficult is it to find suitable managers in Southern Africa? Should institutional investors be playing a role in developing fund managers? If so, what form should that support take?

11h45 - 12h30 **PRESENTATION AND PANEL DISCUSSION: Pension capital in Southern Africa and beyond: New avenues for funding private equity**

**PRESENTATION:** An update on recent developments in African pensions regulation, and the implications for private equity

**Presenter:** Olivier Vidal, Research Officer, Making Finance Work for Africa

**PANEL DISCUSSION:** Representatives from Southern African pension funds discuss the regulatory environment for private equity allocations

**Moderator:** Adrian Bertrand, Head of Africa, Networks & Global Outreach: UN PRI

**Panellists:**

Bangidza Dhliwayo, Investment Manager: Bebswana Pension Fund

Sara Mezui-Engo, Manager, Unlisted Investments: GIPF

3rd speaker to be confirmed

**Discussion topics :** What is the approach and exposure to private equity; what are the recent regulatory developments that will have an impact on private equity allocations; what is the outlook; what support might be needed to increase the interest in private equity allocations?

12h30 - 13h30 **LUNCH for Summit delegates: Old Wine Cellar**

13h30 - 14h15 **FEATURE SESSION: Coinvestments**

**DEBATE:** The trend towards coinvestment: A sign of healthy collaboration, or a case of "Careful what you wish for"?

**Facilitator:** Rory Ord, Independent Valuations: RisCura

**Panellists:**

Carlos Heneine, Partner: Quilvest and Partners

Anne Keppler, Vice President: Equity and Mezzanine, Africa: DEG

**CASE STUDY:** Featuring a recent coinvestments case study

14h15 - 14h50 **PANEL DISCUSSION: Institutional investors reflect on industry developments**

**Moderator:** Paul Boynton, CEO: Old Mutual Alternative Investments

**Panellists:**

Jeremy Cleaver, CDC Group

Carlo Dickson, Managing Director: Ke Nako

Decio Tractenberg, Senior Investment Officer: FMO

**Discussion topics :** Institutional investors share insights on why they are invested in Southern African private equity, recent trends and concerns and their expectations from this asset class.

14h50 - 15h00 **CLOSE**

15h00 - 15h30 **Afternoon refreshments for Summit delegates**