

## **fruitful partnerships**

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### **SAVCA 2017 Private Equity in Southern Africa Conference**

22–23 February 2017  
Spier Wine Farm,  
Stellenbosch, South Africa

**Sponsorship Prospectus**

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## Contacts

Juanita Males  
E-mail: [juanita@soafrica.com](mailto:juanita@soafrica.com)  
Tel: +27(0)11 463 5085

Erika van der Merwe  
E-mail: [events@savca.co.za](mailto:events@savca.co.za)  
Tel: +27(0)11 268 0041

# The SAVCA Private Equity in Southern Africa Conference

**About SAVCA:** The Southern African Venture Capital and Private Equity Association (SAVCA) is a non-profit industry association representing 150 members in Southern Africa, who collectively manage more than R165bn in assets.

**Background to the conference:** SAVCA has presented an annual private equity industry conference since 2008. The conference is a highlight of the industry calendar and a key deliverable by SAVCA to its members.

**The purpose of the conference is to:**

- Showcase the Southern African private equity and venture capital industry
- Promote the private equity and venture capital asset class
- Create a compelling context for networking and information sharing amongst industry players
- Establish a platform for building and solidifying SAVCA's relationships with industry organisations, investors, regulators and the media

The conference setting is collegial, informative and inclusive: with delegate passes limited strictly to 380, attendees are ensured of meaningful networking with other delegates. Combined with the extensive coverage of the event through SAVCA's networks, and via media partnerships and social media, the conference content and messaging reach a broad yet targeted audience.

**The target audience of the SAVCA conference includes:**

- Senior-level representatives from private equity fund managers active in South Africa, Southern Africa and other parts of Africa
- Institutional investors into private equity funds
- Regulators and policymakers
- Senior-level representatives from service providers to the private equity industry (including bankers, lawyers, advisors, consultants)
- Senior-level business representatives seeking private equity funding

**The SAVCA 2017 Conference:**

SAVCA presents its next industry conference on 22-23 February 2017, at Spier Wine Farm, Stellenbosch, South Africa.

The theme of the SAVCA 2017 Conference is "Fruitful Partnerships", a statement that celebrates the rewarding impact of private equity partnerships on businesses, communities and economies: Collaborations between private equity managers and institutional investors mobilise capital from international and local sources for productive deployment; the teamwork done by private equity managers with investee companies builds better businesses, which in turn creates new employment opportunities and shapes healthier communities.



# Programme Outline

## **SAVCA Institutional Investors Lunch (Invited guests only)**

### **Wednesday, 22 February 2017**

- 11:00 – 11:30 Registration
- 11:30 – 14:00 Lunch, with keynote speaker (details to follow)
- 14:00 – 14:30 Refreshments

## **SAVCA 2017 Conference**

### **Day One**

### **Wednesday, 22 February 2017**

- 11:00 - 14:30 Registration
- 14:00 - 14:30 Arrival coffee and tea
- 14:30 - 17:30 Conference proceedings
- 17:30 - 19:30 Members & Delegates Reception

## **SAVCA 2017 Conference**

### **Day Two**

### **Thursday, 23 February 2017**

- 07:30 - 08:15 Early-morning refreshments
- 08:15 - 17:00 Conference proceedings
- 17:00 - 19:00 Delegates Cocktail Reception

## **Exhibition set-up and strike times:**

### **SET-UP:**

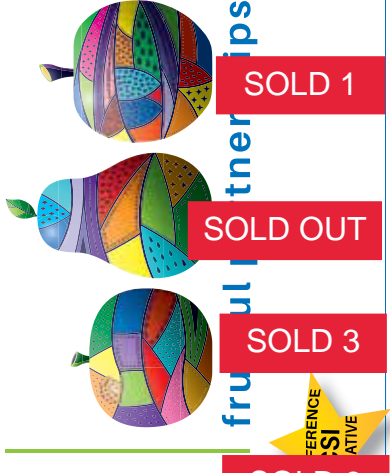
- 10:00 - 18:00 Tuesday, 21 February 2017
- 08:00 - 10:00 Wednesday, 22 February 2017 (no building, only stand dressing)

### **STRIKE:**

- 17:30 - 20:00 Thursday, 23 February 2017

## **Please note the following:**

- Delegate sales are limited strictly to 380, to ensure meaningful interaction in an exclusive setting.
- Access to the Spier conference centre and function areas will be controlled, and will be available for paid-up delegates only.
- Delegates are welcome to arrange meetings with non-conference delegates at the Spier Hotel, Eight Restaurant or Hoghouse Bakery and Café.



## Summary of Sponsorship Opportunities

Description	Lead Sponsor	Co-Sponsor	SAVCA Institutional Investors Lunch	Social Event	Host to Keynote Speaker	Exhibitor	Locker & Charging Station	Conference Mobile App	Conference Chair Bag	Networking Break on 23 Feb 17	Wi-Fi	Brochure Distribution
<b>Value and Price, excl VAT (14%)</b>	R275 000	R187 000	R110 000	R110 000	R110 000	R110 000	R110 000	R110 000	R33 000	R33 000	R33 000	R11 000
<b>Number available</b>	6	6	1	2	2	on request	1	1	10	3 (1 per sponsor)	1	4
<b>Company exposure</b>	1st Level	2nd Level				3rd Level				4th Level		5th Level
<b>Pre-Conference Exposure</b>												
Company positioned as (name), sponsor	Lead	Co-Sponsor	SAVCA Institutional Investors Lunch	Social Event	Host to Keynote Speaker	Exhibitor	Locker & Charging Station	Mobile App	CSI Partner	Networking break	Wi-Fi	On-site marketing
Logo on Conference website with URL link	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
and company description	250 words	150 words	100 words	100 words	100 words	100 words	100 words	100 words	30 words	30 words	30 words	Logo & URL link
Logo to appear on all marketing material distributed prior to the conference	✓	✓										
Logo to appear on at least three (3) marketing emails distributed before the conference dependent on sign-up date	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Manage your own independent marketing campaign	✓	✓										
<b>Exposure at the Conference</b>												
CEO/Company participation	Panel participant in a morning or afternoon session of the main conference	Panel participation in an afternoon session of the main conference	Participation in the Lunch Programme	Welcome guests at social event	Succinct two-minute introduction of keynote speaker							
Logo placement in conference auditorium	✓	✓	✓	✓	✓	✓	✓	✓	Logo printed on chair bag	✓	✓	✓
Listing and logo in Programme Book	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Colour advert in Programme Book	Full page	Half page							30 words	30 words	30 words	Logo & URL link
Additional dedicated sponsor branding opportunity			Branding at Lunch Venue	Branding at venue where social event is hosted			Logo on unit	Branding at SAVCA stand and within the App	Logo printed on chair bag	Branding in networking area, at one networking break	Logo on pull up banners in networking area	Brochure display in networking area
Exhibition / Display space	3m x 2m stand	3m x 2m stand				3m x 2m stand		Table at SAVCA Stand				
Complimentary delegates	6 (incl speakers, rep at exhibition stand)	2 (incl speakers, rep at exhibition stand)	1 Pass to the main conference	1 (+ 2 guests to social event)	1	1 (incl rep at exhibition stand)	1	1				
Access to delegates list .. See T&C	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
	End Nov '16, one month before and update after conference	End Nov '16, one month before and update after conference	One month before and update after conference	One month before and update after conference	One month before and update after conference	One month before and update after conference	One month before and update after conference	One month before and update after conference	At the conference	At the conference	At the conference	

## Package Options

1st-level exposure

**SOLD OUT**

**R275 000**

## Lead Sponsor

### Pre-conference exposure and benefits

- Your company will be positioned as Lead Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (250 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on all marketing material distributed prior to the conference
- The right to manage your own independent marketing campaign related to your conference participation

### Exposure and benefits at the conference

- CEO or other senior company participation in a morning or afternoon panel session of the main conference, subject to agreement with SAVCA
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (250 words)
- Full-page advert in the printed conference programme
- Exhibition stand (3m x 2m)
- Complimentary delegate passes: Six (6), including speakers and representatives at exhibition stand
- Access to a list of registered companies at the end of November 2016
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

### Special notes:

- The package price excludes VAT
- There is no exclusivity attached to this package. SAVCA reserves the right to sign up sponsors at its own discretion
- A maximum of six (6) Lead Sponsorship packages will be available
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information
- The final exhibition floor plan will be made available by the middle of September 2016 via e-mail. Lead sponsors will be given first opportunity (for a week) to select their stands, on a first-come, first-served basis
- The exhibition space includes a shell system with fascia for company name, 2 x spot lights, a table with a white table cloth, two chairs and a standard 15 amp plug point. The package price remains the same if only the space (including a plug point) is taken by the sponsor

## Package Options

## 2nd-level exposure

**SOLD 2**

**R187 000**

### Co-Sponsor

#### Pre-conference exposure and benefits

- Your company will be positioned as Co-Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (150 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on all marketing material distributed prior to the conference
- The right to manage your own independent marketing campaign related to your conference participation

#### Exposure and benefits at the conference

- CEO or other senior company participation in an afternoon panel session, subject to agreement with SAVCA
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (150 words)
- Half-page advert in the printed conference programme
- Exhibition space (3m x 2m)
- Complimentary delegate passes: Two (2), including speakers and representative at exhibition stand
- Access to a list of registered companies at the end of November 2016
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

#### Special notes:

- The package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- A maximum of six (6) Co-Sponsor packages will be available
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information
- The final exhibition floor plan will be made available by the middle of September 2016 via e-mail. Once Lead Sponsors have made their selection, Co-Sponsors will be given the opportunity (for a week) to select their stands, on a first-come, first-served basis
- The exhibition space includes a shell system with fascia for company name, a spot light, a table with a white table cloth, two chairs and a standard power point. The package price stays the same if only the space is taken by the sponsor



**SOLD OUT**

**R110 000**

### SAVCA Institutional Investors Lunch

SAVCA is hosting a lunch for Institutional Investors on Wednesday, 22 February 2017 from 11h00 - 14h00. The event will feature a keynote speaker and a sit-down lunch.

#### Pre-conference exposure and benefits

- Your company will be positioned as the SAVCA Institutional Investors Lunch Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (100 words) (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up.

#### Exposure and benefits at the conference

- CEO or company participation in the lunch programme, through welcoming and closing remarks
- Logo placement in auditorium during main conference proceedings
- Listing and logo in the printed conference programme (100 words)
- Branding at Lunch venue
- One (1) complimentary delegate pass to the main conference
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

#### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information



## Package Options

**3rd-level exposure**

**SOLD 1**

**R110 000**

## Social Event

The SAVCA Members and Delegates Reception, which takes place on Wednesday, 22 February 2017, is available for sponsorship.

### Pre-conference exposure and benefits

- Your company will be positioned as Social Event Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (100 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up.

### Exposure at the networking event and at the conference

- Senior company representative to welcome guests at the social event
- Placement of two (2) pull-up banners at the social event
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (100 words)
- One (1) complimentary pass to the main conference, plus two (2) guests to the social function only
- Access to delegate list (organisation, name, surname and e-mail address) one month prior to the conference and an update one week after the conference

### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- A maximum of two (2) packages are available in this category
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information
- The package does not include the distribution of pamphlets and brochures at the function or at the conference



**R110 000**

### Host to Keynote Speaker

The conference programme will feature at least three keynote speakers. This package provides the opportunity for a sponsor to host one of the two post-lunch keynote speakers on Thursday, 23 February 2017.

#### Pre-conference exposure and benefits

- Your company will be positioned as Host to Keynote Speaker on all marketing and communications material
- Company logo on conference website with URL link and company description (100 words)  
(This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up

#### Exposure and benefits at the conference

- Senior company representative to give a succinct (two-minute) introduction to an afternoon keynote speaker
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (100 words)
- One (1) complimentary pass to the main conference
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

#### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- A maximum of two (2) packages are available in this category
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information

**R110 000**

## Exhibitor

### Pre-conference exposure and benefits

- Your company will be positioned as Exhibitor on all marketing and communications material
- Company logo on conference website with URL link and company description (100 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up

### Exposure and benefits at the conference

- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (100 words)
- Exhibition stand (3m x 2m)
- Complimentary delegate pass: One (1), including representative at the stand
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information
- The final exhibition floor plan will be made available by the middle of September 2016 via e-mail. Once Lead Sponsors and Co-Sponsors have made their selection, Exhibitors will be given the opportunity to select their stands (for a week), on a first-come, first-served basis
- The exhibition space includes a shell system with fascia for company name, a spot light, a table with a white table cloth, two chairs and a standard power point. The package price stays the same if only the space is taken by the sponsor



**R110 000**

### Lockers & Charging Station

The lockers and charging station will be positioned in a prominent area in one of the lunch and refreshment areas, adjacent to the foyer. The sponsor's branding will be visible on the unit. The station represents a two-fold service to delegates: The station will be a secure area where delegates can hand in items such as bags, coats and folders for safe keeping. Furthermore, the station will provide lockable charging units for mobile devices and tablets.

#### Pre-conference exposure and benefits

- Your company will be positioned as Lockers & Charging Station Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (100 words)  
(This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up

#### Exposure and benefits at the conference

- The sponsor's logo will be on the unit that will be positioned in a prominent area in one of the lunch and refreshment areas.
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (100 words)
- One (1) complimentary pass to the main conference
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

#### Special notes:

- Package price excludes VAT
- The fee includes the production cost of the unit including the sponsor's logo
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information

**SOLD OUT**

**R110 000**

## Conference Mobile App

### Pre-conference exposure and benefits

- Your company will be positioned as Conference Mobile App Sponsor on all marketing and communications material
- Company logo to appear within the Conference Mobile App, to be launched no later than one week prior to the conference
- Company logo on conference website with URL link and company description (100 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up

### Exposure and benefits at the conference

- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (100 words)
- Table set up as part of the SAVCA stand area
- A total of three pull-up banners, showing sponsor logo and SAVCA logo, to market the app and its QR code (note that the Wi-Fi code and sponsor logo will be included on this banner).
- Logo size on pull-up banners: 7cm (height) x 22cm (length)
- One (1) complimentary pass to the main conference
- Access to delegate list (organisation name, delegate name, title) one month prior to the conference and an update one week after the conference

### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information



## Package Options

**4th-level exposure**

**SOLD 3**

**CONFERENCE  
CSI  
INITIATIVE**

**R33 000**

### Conference Chair Bag

SAVCA will be placing specially designed chair bags on each of the 380 chairs in the conference auditorium, which will serve as holders for hand-outs and publications provided during the conference. The bags are designed to hang on the back of each chair, and will feature the sponsors' logos in a way which is directly visible to seated delegates during the course of the day. The bags will be used on Day 2 of the conference (Thursday, 23 February) to ensure maximum, targeted brand exposure.

Following the conference, the bags will be donated to pre-selected charities working with underprivileged women and children. The charities will be selected by the SAVCA Conference Sub-Committee.

This package is designed to enable sponsors to meet their CSI objectives while promoting their brand in a practical way.

SAVCA will donate half of the profit generated from this package to charity.

#### Pre-conference exposure and benefits

- Your company will be positioned as SAVCA17 CSI Partner on all marketing and communications material
- Company logo on conference website with URL link and company description (30 words)  
(This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up

#### Exposure and benefits at the conference

- The bag will hang on the back of each chair in the conference auditorium; logos printed onto the bag will be visible to all delegates in session for a full day.
- Listing and logo in the printed conference programme (30 words)
- Access to delegate list (organisation name, delegate name, title) at the conference

#### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Ten (10) packages in this category are available, with all ten sponsor logos appearing on the bags
- The fee includes the production cost of the bag with printed logos.
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information

**SOLD 3**

**R33 000**

## Networking Break

### Pre-conference exposure and benefits

- Your company will be positioned as Networking Break Sponsor on all marketing and communications material
- Company logo on conference website with URL link and company description (30 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up.

### Exposure and benefits at the conference

- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (30 words)
- Branding in networking area, at one (1) networking break (morning coffee, lunch, or afternoon coffee) on Thursday, 23 February 2017
- Access to delegate list (organisation name, delegate name, title) at the conference

### Special notes:

- Package price excludes VAT
- One (1) networking break is available per sponsor
- Flyers, coasters and other printed material can be distributed during the networking break. These are to be approved by SAVCA. The package does not accommodate the placement of banners
- Special catering and bar arrangements can be made with Spier (at an additional cost to the sponsor) i.e. Milk Shakes, Smoothies, etc.
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information



## Package Options

**4th-level exposure**

**SOLD OUT**

**R33 000**  
including product

## Wi-Fi

### Pre-conference exposure and benefits

- Your company will be positioned as Wi-Fi sponsor
- Company logo on conference website with URL link and company description (30 words). (This logo and URL placement will be made once your deposit is received)
- Company logo to appear on at least three (3) marketing emails distributed before the conference, between September 2016 and January 2017, dependent on the date that the sponsor has signed up.

### Exposure and benefits at the conference

- A total of three pull-up banners in the networking areas, showing sponsor logo and SAVCA logo, to market the Wi-Fi code and sponsor (note that the Conference Mobile App sponsor logo will be included on this banner).
- Logo size on pull-up banners: 7cm (height) x 22cm (length)
- Logo placement in conference auditorium
- Listing and logo in the printed conference programme (30 words)
- Access to delegate list (organisation name, delegate name, title) at the conference

### Special notes:

- Package price excludes VAT
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- Private Equity sponsors, and Advisory and Product sponsors, will be considered
- The delegate list provided as part of this package will include contact details only for those delegates who give permission for the sharing of their information



**SOLD 1**

**R11 000**  
plus brochures

### Brochure Distribution

#### Pre-conference exposure and benefits

- Company logo on conference website with URL link. This will only be done once the deposit payment is received

#### Exposure and benefits at the conference

- Logo and website address in the printed conference programme
- Display and availability of brochures for all delegates (380 copies) in a brochure stand in the refreshments and lunch area

#### Special notes:

- Package price excludes VAT
- A maximum of four (4) packages are available in this category
- There is no exclusivity attached to this package; SAVCA reserves the right to sign up sponsors at its own discretion
- SAVCA will provide a brochure stand. All unused brochures must be collected immediately after the conference



# Terms and Conditions

To secure a sponsorship and exhibition, please complete the Application Form and return to [juanita@soafrica.com](mailto:juanita@soafrica.com)

## Invoicing and Payment details

- All rates exclude 14% VAT
- After confirmation of the sponsorship and/or exhibition booking, an invoice for a 50% deposit of the agreed amount will be sent for immediate payment on receipt of invoice
- Payment of the remaining 50% will be payable by 31 October 2016
- Any new bookings received after 31 October 2016 will be liable for 100% of the invoice cost – immediately payable on receipt of invoice
- Payments can be done via EFT, Bank Deposit or Credit Card
- Should payment not be received by the due dates, the Conference Office retains the right to release and re-sell the stand position or re-sell the sponsorship package

## Cancellation Policy

- The sponsorship and exhibition deposit payment of 50% is non-refundable
- Cancellations of stands and sponsorships will still be accepted up to 31 October 2016
- Full sponsorship and exhibitor cancellation fees will be applicable from 1 November 2016 onwards
- Please forward all cancellations in writing to the conference office

## Liability Insurance

- The Sponsor/Exhibitor agrees to be responsible for his property and person and for the property and persons of his employees and agents and for and third party who may visit his space. The Sponsor/Exhibitor shall hold harmless the Host and Organiser from any and all damages/claims including those usually covered by a fire and extended-coverage policy. The Sponsor/Exhibitor will have to provide proof of the applicable public liability insurance

# Draft exhibition floor plan

Based on feedback from the 2016 conference, the SAVCA2017 exhibition area will be confined to the foyer of the conference centre at Spier. A comfortable networking area will be created in the adjacent breakaway rooms with seating for informal meetings and discussions. The SAVCA stand and the Lockers & Charging Station will also be located in the breakaway rooms. The final exhibition floor plan will first be made available to Lead Sponsors via e-mail by the middle of September 2016 and then to Co-Sponsors and Exhibitors with a week lead time in-between. Space will be allocated on a first-come-first-served basis.



- 1 - Hogan Lovells
- 2 - Rockwood
- 3 - Bowmans
- 4 - Nedbank CIB
- 5 - Ethos
- 6 - Webber Wentzel
- 7 - ENS



Conference Secretariat:

**Scatterlings Conference & Events** | Western Cape Regional Office: Cape Town, South Africa

Project Manager: Karin Du Preez, [karin@soafrica.com](mailto:karin@soafrica.com) | Tel: +27 (0)21 422 2402

Office hours: Monday to Thursday 08h30 – 17h00, Friday 08h30 – 16h00, GMT+2

Conference website: [www.2017.savca.co.za](http://www.2017.savca.co.za)