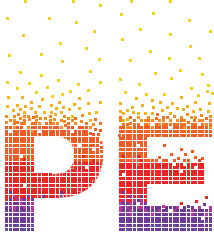


# Institutional Investors' Lunch

Wednesday, 27 February 2019

11h00 - 12h30	REGISTRATION
12h30 - 12h40	WELCOME
12h40 - 13h00	<b>PRESENTATION: The Fundamentals of Private Equity and Alternatives</b>  Shelley Lotz, Head of Regulatory Affairs: <i>SAVCA</i>
13h00 - 13h40	<b>PANEL DISCUSSION: LP Perspectives – What you need to know about investing in PE</b>  <b>Moderator:</b> Alton Solomons, Independent Private Equity Practitioner  <b>Panellists:</b> Siby Diadira, Regional Head   Southern Africa & Indian Ocean: <i>Proparco</i> Sbu Luthuli, CEO: <i>Mpande Property Manager</i> Puseletso Mbele, Senior Investment Consultant: <i>Novare Actuaries and Consultants</i>
13h40 - 14h10	<b>Roundtable Discussion</b>
14h10 - 14h20	<b>Roundtable Feedback</b>
14h20 - 14h30	SUMMARY AND CLOSING





# Main Conference Proceedings: Day 1

Wednesday, 27 February 2019

11h00 - 15h00

PRIVATE EQUITY CONFERENCE REGISTRATION

15h00 - 15h10

WELCOME

MC: Nikiwe Bikitsha, Communications Strategist and Consultant: *Amargi Media*

15h10 - 15h20

OPENING ADDRESS

Craig Dreyer, Chairman: *SAVCA*

15h20 - 15h55

**KEYNOTE PRESENTATION: Reimagining Africa: 5 policy puzzles which will shape the continent's future**

Ronak Gopaldas, Director: *Signal Risk*

15h55 - 16h35

**The Evolution of the Regulatory Environment**

**In conversation with:**

Loraine van Deventer, Senior Specialist (Legal): *FSCA*

Michael Denenga, Partner: *Webber Wentzel*

**Description:** A look at the regulatory changes that has had an impact on Private Equity and future regulatory changes that may have an impact on the industry.

16h35 - 16h40

VIDEO: *SAVCA 2018 in review*

16h40 - 16h50

**SAVCA Conference – We all *RISE* together (CSI handover)**

16h50 - 17h20

**Strive – SAVCA Transformation Strategy and Fund Manager Development Programme**

**Presenter:** Daniel Hatfield, Managing Director: *Edge Growth* and SAVCA Transformation Sub-Committee Chair

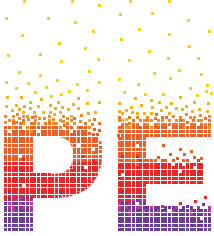
**Description:** Where are we now and what are we striving to achieve?

17h20 - 17h30

CLOSING

17h30 - 19h30

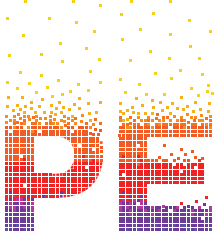
COCKTAIL FUNCTION FOR DELEGATES AND SAVCA MEMBERS



# Main Conference Proceedings: Day 2

Thursday, 28 February 2019

07h30 - 08h15	<b>REGISTRATION</b>
08h15 - 08h25	<b>WELCOME</b>  <b>MC:</b> Nikiwe Bikitsha, Communications Strategist and Consultant: <i>Amargi Media</i>
08h25 - 08h55	<b>PANEL DISCUSSION: Fundraising and LPs candid perspective</b>  <b>Moderator:</b> Medina Jett, Founder and President: <i>ICSGroup</i>  <b>Panellists:</b> Hany Assaad, Co-founder and Chief Portfolio and Risk Officer: <i>Avanz Capital</i> Dele Butler, Senior Associate: <i>Hogan Lovells</i> David Moore, Head of Alternatives Investments: <i>Alexander Forbes Investments</i> Daniel Schoneveld, Principal: <i>Hamilton Lane</i>  <b>Description:</b> International LPs perspective on Southern Africa and the Southern African Private Equity Industry.
08h55 - 09h35	<b>INTERVIEW: How can we all RISE to the occasion?</b>  <b>A conversation about leadership between:</b> Dr Reuel Khoza, Business Leader and President: <i>IoDSA</i> Bonang Mohale, Chief Executive Officer: <i>Business Leadership South Africa</i>  <b>Description:</b> An intimate conversation about leadership, lessons learnt and how can we call <i>RISE</i> to the occasion.
09h35 - 10h15	<b>WORLD CAFÉ: Why do we RISE?</b>  <b>Facilitator:</b> Tanya Stevens, Owner: <i>BeClear Coaching and Consulting</i>
10h15 - 10h45	<b>BREAK</b>
10h45 - 11h25	<b>PRESENTATION: Imagine we can Predict People's Performance</b>  <b>Presenter:</b> Roger Philby, Founder: <i>The Chemistry Group</i>  <b>Description:</b> Using science to ensure the right people work in the organisation and have the opportunity to be brilliant.
11h25 - 12h05	<b>PANEL: Where have all the deals gone?</b>  <b>Moderator:</b> Wayne Hiller van Rensburg, President: <i>IRFA</i>  <b>Panellists:</b> Christopher Clark, Managing Partner: <i>Inspired Evolution</i> Dr Zuko Kubukeli, CEO and Managing Partner: <i>PAPE Fund Manager</i> Takudzwa Mutasa, Principal and Investment Professional: <i>Development Partners International (DPI) LLP</i> Lydia Shadrach-Razzino, Director: <i>ENSAfrica</i>  <b>Description:</b> A critical look at the current deal environment and where fund managers can still look to find deals?



# Main Conference Proceedings: Day 2

Thursday, 28 February 2019

12h05 - 12h45

## PRESENTATION: Foresight: Building beyond 2020

**Presenter:** John Sanei, Foresight strategist | International keynote speaker | Best-selling author | Singularity University Faculty Member

**In conversation with:**

Anthonie de Beer, Managing Partner: *Ethos Large Growth Funds*

**Description:** A session focused on embracing disruption and having the necessary foresight to adapt your strategy to thrive.

12h45 - 13h45

## LUNCH

13h45 - 14h10

## Classic 1027 Open Mic session

**Description:** The Classic Business Open mic session, where the audience is in control of the content and selects the winner who wins the R25 000 airtime prize, sponsored by Classic 1027.

14h10 - 14h15

## Prize-giving for Classic 1027 Open Mic session

14h15 - 15h05

## PANEL DISCUSSION: Shifting trends in PE “Renew and Imagine”

**Moderator:** Michael Avery, Anchor: *Classic Business* and Editor: *Catalyst Private Equity Magazine*

**Panellists:**

John Bellew, Head of Private Equity - South Africa: *Bowmans*

Xavier Leroy, CEO: *Egon Zehnder*

Polo Leteka, Executive Director and Founder: *IDF Capital*; Managing Partner and co-Founder:

*Alitheia IDF Managers*; Executive Director and Founder: *I'M IN Accelerator*

Stéphane Monier, Chief Investment Officer: *Banque Lombard Odier & Cie SA*

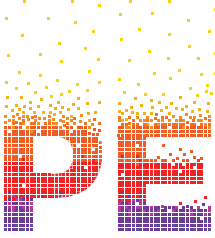
Samantha Pokroy, Founder and CEO: *Sanari Capital*

**Description:** The session will focus on the shifting trends shaping the Private Equity industry and how we prepare for the future.

15h05 - 15h10

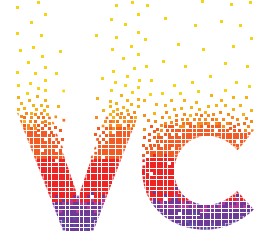
## MC Closing off PE specific section in the Auditorium, all delegates to proceed to the Amphitheatre to join the VC delegates

**MC:** Nikiwe Bikitsha, Communications Strategist and Consultant: *Amargi Media*



# Joint PE and VC Conference Proceedings

Thursday, 28 February 2019



14h00 - 15h00	<b>VENTURE CAPITAL CONFERENCE REGISTRATION</b>
15h00 - 15h30	<b>WELCOME DRINKS and Networking</b> Spier Amphitheatre
15h30 - 15h35	<b>OPENING ADDRESS</b>  <b>MC:</b> Nikiwe Bikitsha, Communications Strategist and Consultant: <i>Amargi Media</i>
15h35 - 16h30	<b>KEYNOTE ADDRESS: RISE, From Para to Dakar</b>  <b>Speaker:</b> Joey Evans, Author, Keynote Speaker and Adventurer  <b>Description:</b> An inspirational story of courage, determination and the will to <i>RISE</i> .
16h30 - 17h00	<b>A story of Renewal</b>  <b>Speaker:</b> Zolani Mahola, Artist  <b>Description:</b> Zolani shares her experience of using crowdfunding in her quest to renew her musical sound by collaborating with Goldfish.
17h00 - 17h05	<b>Closing</b>
17h05 - 21h00	<b>NIGHT MARKET AND ENTERTAINMENT</b>



# Main Conference Proceedings: Day 3

Friday, 1 March 2019

07h45 - 08h30

## REGISTRATION

08h30 - 08h40

## WELCOME

**MC:** Lynette Ntuli, Founding Director and CEO: *Innate Investment Solutions*

08h40 - 09h30

## KEYNOTE PRESENTATION: Green shoots?

**Speaker:** Jeremy Gardiner, Director: *Investec*

**Description:** 2018 started off well, but then descended into gloom and despair as Trump's tariff war, a strong US Dollar and rising US interest rates, ravaged emerging markets, including SA. 2019 however, is looking better. Could this finally be the year when the planets align in our favour and investors get rewarded for their patience over the past five years?

Join Jeremy Gardiner as he offers some guidance in terms of where the best opportunities are to be found if we experience an upswing, or where to hide if 2019 turns rough.

09h30 - 10h15

## PANEL DISCUSSION: The Evolution of VC in SA

**Moderator:** Keet van Zyl, Co-Founder and Partner: *Knife Capital*

### Panellists:

Andrea Böhmer, Co-Managing Partner: *Knife Capital*

Clive Butkow, CEO: *Kalon Venture Partners*

Brett Commaile, Senior Investment Partner: *Hlayisani Capital* and Partner: *Angelhub Ventures*

Anton van Vlaanderen, Partner: *4Di Group*

**Description:** Insights on how VC in South Africa has developed through the years, the lessons learnt, where we see the industry going and how the industry should evolve.

10h15 - 10h45

## BREAK

10h45 - 11h25

## PANEL DISCUSSION: Perspectives of investing in VC

**Moderator:** Mabatho Seeiso, Independent Trustee

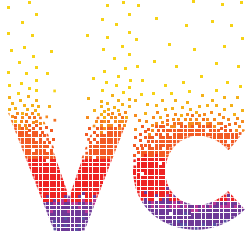
### Panellists:

Mainga Mukando, Investment Officer: *IFC*

Thiru Pather, Principal: *The SA SME Fund*

Ronny Miyambo, Principal: *Mila Risk Management Solutions*

**Description:** Insights from investors and industry experts on the key considerations when making allocations in the VC industry and what other investment/funding opportunities are available to VC's.



# Main Conference Proceedings: Day 3

Friday, 1 March 2019

11h25 - 12h15

## CASE STUDIES: The strive for job creation

**Moderator:** Tanya van Lill, CEO: SAVCA

### Case study 1: SweepSouth

Janice Johnston, CE of Growth Equity Portfolio: *Edge Growth*

Aisha Pandor, Co-founder and CEO: *SweepSouth*

### Case study 2: Mdluli Safari Lodge

Malcolm Segal, Non-Executive Director and Co-founder: *Grovest Corporate Advisory*

**Description:** Two case studies showcasing Venture Capital's impact on job creation.

12h15 - 13h00

## LUNCH

13h00 - 13h30

## PRESENTATION: Imagine

**Presenter:** Vusi Thembekwayo, Founder and CEO: *MyGrowthFund* and *IC Knowledge Bureau*

**Description:** An intimate reflection of the current state of the entrepreneurship ecosystem and how the VC sector should continue to *RISE*.

13h30 - 14h00

## PANEL DISCUSSION: The role of Corporate VC in SA

**Moderator:** Michelle Yorke, Regional Chapter Manager: *Aspen Network of Development Entrepreneurs (ANDE), South Africa*

### Panellists:

Minette Havemann, Strategy Director: *Naspers Ventures*

Valerie Hayter, Managing Director: *Lireas Holdings*

Akash Maharaj, Head of Transactor Private Capital: *Emerging Companies at Investec*

**Description:** A look at the role Corporates play in the VC space, and the opportunities this presents for the VC ecosystem.

14h00 - 14h45

## KEYNOTE PRESENTATION: Finish Big!

**Speaker:** Bo Burlingham, Editor at Large: *Inc. Magazine* and Author of *Small Giants: Companies that Choose to be Great Instead of Big*

**Description:** Great exits!

14h45 - 15h00

## CLOSING

15h00 - 16h00

## CLOSING DRINKS