

26 - 27 February 2020 | Spier Wine Farm | Stellenbosch

# SAVCA 2020 GP SESSION: 26 FEBRUARY 2020 (1.5 CPD points)

12h30 - 13h00 Registration

13h00 - 13h05 Welcome

13h05 - 14h30 Navigating Disruption in Private Equity

Moderator: Arie Maree, Head of MEA: Ansarada

Panellists:

Ewoud Derksen, Director: One Thousand & One Voices

Glynn Potgieter, Principal: Ethos Lelo Rantloane, CEO: Ata Capital

**Description:** PE is being transformed by technology that is reshaping how we connect, collaborate and drive commitment like never before. The past five years have been ones of unprecedented success for the private equity industry. During that span, more money has been raised, invested and distributed back to investors than in any other period in the industry's history. How can we use big data and artificial intelligence to secure an edge in PE's boom period, and in particular the Southern African market?

14h30 - 14h35 Closing

# PRIVATE EQUITY MAIN CONFERENCE PROCEEDINGS: DAY 1 26 February 2020 (7.5 CPD points )

15h00 - 15h20 WelCOme

MC: Zipho Sikhahane, Global speaker, MC, Business Strategist

15h20 - 15h30 **OPENING ADDRESS** 

Speaker: Craig Dreyer, Chairman: SAVCA

15h30 - 15h50 Under the MicrosCOpe: South Africa as a regional hub

Speaker: Dr Stuart Theobald, Chairman: Intellidex

15h50 - 16h10 South Africa - A macro-economic overview : Economic Stimulus Initiatives

Presenter: Dr Anthony Costa, Investment Programme Lead: IDC

**Description:** A review of the investment mobilisation programme and initiatives aimed at driving increased domestic and foreign direct investment in South Africa.

16h10 - 16h50 International investment trends: "Opportunities in Africa"

Moderator: Terry Wyer, SVP - Investment Programs: Heifer Impact Capital

#### Panellists:

Edward Kimotho, International Professional: Partners Group

Michael Harper, Trustee, Chairman: Milwaukee County Employees Retirement System

Nadine Mentor, Partner and Senior Advisor: MiDA Advisors

**Description:** International investors share their perspectives on the opportunities in the Private Equity industry in Africa.

16h50 - 17h30

#### **COnnected to change**

Presenter: Dave Duarte, Speaker, Facilitator and Digital Strategist

**Description:** Be prepared for a wake up and shake up at some of the global trends that will impact on our industry and the companies we invest in, which if embraced have the opportunity to drive real value.

17h30 - 17h40

**CLOSING** 

17h40 - 19h30

**COCKTAIL FUNCTION FOR DELEGATES AND SAVCA MEMBERS** 

# PRIVATE EQUITY MAIN CONFERENCE PROCEEDINGS: DAY 2 27 February 2020

07h45 - 08h45 **REGISTRATION** 

08h45 - 08h50 VIDEO: SAVCA

08h50 - 09h00

**WELCOME** 

MC: Zipho Sikhahane, Global speaker, MC, Business Strategist

09h00 - 09h45

### **PANEL DISCUSSION: Spotlight on Institutional Investors**

Moderator: Cora Fernandez, Investment Committee Member: 27Four Fund of Funds

Panellists:

Evelysse Vargas, Senior investment Analyst: New York City Board of Education Retirement System

Kgomotso Ramokala, Principal Officer: Telkom Retirement Fund

Motlatsi Mutlanyane, Head of Alternative Investments: Momentum Alternative Investments

Shainal Sukha, Managing Director: Sukha & Associates

**Description:** A panel of local and international LPs with allocations to Southern Africa, providing insights on how fund managers should best position themselves when fundraising. The panel will explore areas of strength and areas of improvement based on their experiences of engaging with fund managers, and focus on what LPs are actually looking for to make commitments.

09h45 - 10h15

# **CASE STUDY: Perspectives on Connecting and Collaborating**

Moderator: Tanya van Lill, Chief Executive Officer: SAVCA

Panellists: Edward Pitsi, Managing Partner: Ethos Mid Market Fund

Titi Sekhukhune, Partner: Ethos Mid Market Fund

**Description:** In recent years, Ethos has innovated extensively around its origination activities, product offering and sources of funding. This has involved a great deal of Connecting and Collaborating with numerous stakeholders, a vital element of the firm's pursuit of its growth vision.

10h15 - 10h45

**BREAK** 

10h45 - 11h05

Presentation: CO-exist

Presenter: Nene Molefi, Managing Director: Mandate Molefi Human Resource Consultants

#### 11h05 - 11h40 Panel discussion: CO-exist

Moderator: Lydia Shadrach- Razzino, Director: ENSafrica

Panellists:

Grant Krog, Executive - Corporate Advisory: FNB South Africa

John Oliphant, Executive Director and Founding Partner: Third Way Investment Partners and Chairman: Third Way

Investment Group

Nene Molefi, Managing Director: Mandate Molefi Human Resource Consultants

Zelda Denny, Investment Professional: Oppenheimer Partners

Description: This panel will explore gender dynamics in the workplace and for the industry

#### 11h40 - 12h15 PANEL DISCUSSION: COmpeting for Capital

Moderator: Bame Pule, CEO: Africa Lighthouse Capital

Panellists:

John Seymour: Head of Private Equity and Mezzanine Finance: Sanlam Investments

Monique Mathys, Senior Advisor: Impact Management Project Warren van der Merwe, Managing Partner: Vantage Capital

**Description:** A critical look at the current capital flow landscape where Private Equity not only competes with other asset classes for capital, but also other regions. How do we remain competitive as an asset class and in the region.

#### 12h15 - 12h45 Unexpected COllaboration

Moderator: Morgan Jones, Mergers and Acquisitions Partner: PwC

Panellists:

Gil Oved, Chief Operating Officer: LLH Capital

Romeo Kumalo, Chief Executive Officer: LLH Capital

**Description:** Morgan Jones, Mergers and Acquisitions partner at PwC, will be leading a discussion on the concept of Unexpected Collaboration. Hear how organisations can create value by collaborating with different kinds of thinkers, and through introducing some unexpected perspectives to the mix.

### 12h45 - 13h45 LUNCH

## 13h45 - 13h50 SAVCA 2020 Impact Study Survey Launch

#### Speakers:

Chad Potter, Principal Unlisted Investments: 27four Investment Managers

Tanya van Lill, Chief Executive Officer: SAVCA

#### 13h50 - 14h15 Open Mic session

**Description:** The Open mic session, where the audience is control of the content and selects the presenters for the session!

#### 14h15 - 15h00 FIRESIDE CHAT: How the TPG Growth & Rise Fund Committed to doing it differently

Interviewer: Sizwe Nxasana, Founder: Future Nation Schools Interviewee: Yemi Lalude, Managing Partner: TGP Growth & Rise

**Description:** An intimate conversation between Sizwe and Yemi to explore TPGs commitment to Impact Investing through the world's largest impact investment fund, Rise, which aims to drive global impact through uncompromised business performance. The conversation will also explore South Africa's impact investment landscape.

# 15h00 - 15h30 BREAK

15h30 - 16h15 KEYNOTE ADDRESS: COnquer

Speaker: Saray Khumalo

**Description:** Sarah will share her unwaivering commitment to conquer Everest, and how, through various trials and tribulations she was able to succeed.

Address by Sipho Songo followed by CSI handover

**HANDOVER OF CSI: Our COmmitment** 

16h30 - 16h45 SAVCA Strategic Initiatives

SAVCA Board Members:

Lelo Rantloane, CEO: Ata Capital

Samantha Pokroy, CEO and Founder: Sanari Capital

**Description:** An update on SAVCA's strategic projects and progress made with the Fund Manager Development

Programme.

16h45 - 17h00 **CLOSING** 

16h15 - 16h30

17h00 - 21h00 NIGHT MARKET AND ENTERTAINMENT