



25 February 2020 | Stellenbosch

SAVCA 2020 Venture Capital Conference

VC CONFERENCE PROCEEDINGS 25 February 2020

07h45 - 08h45 **REGISTRATION**

08h45 - 09h00 **WELCOME**

MC: Lynette Ntuli, Innate Investment Solutions: Founding Director and CEO

09h00 - 09h15 **CO**nnecting the dots: The inner workings of a VC

Speaker: *Samantha Pokroy, CEO and Founder: Sanari Capital*

Description: *A brief overview of how a typical VC Fund in South Africa operates, as context for the rest of the day.*

09h15 - 09h45 **CO**ping with Valuations (Session 1)

Speaker: *Heleen Goussard, RisCura: Head of Unlisted Investment Services*

Description: *Insight into the Valuation methods used by South African VCs and some of the latest trends in the sector.*

09h45 - 10h30 **CO**ping with Valuations (Session 2)

Moderator: *Kashira Naidoo, Nedbank CIB Venture Capital and Alternative Investment: Investment Professional*

Panellists: *Anton van Vlaanderen, 4Di Capital: Partner*

Heleen Goussard, RisCura: Head of Unlisted Investment Services

Jeff Miller, Grovest: CEO

Description: *A a panel discussion exploring the practical application and potential challenges of the Valuation methods used within the VC ecosystem.*

10h30 - 11h00 **BREAK**

11h00 - 11h10 **MC Remarks: Moments with Lynette...**

11h10 - 11h55 **PANEL DISCUSSION: The CO**rnerstone of the ecosystem: Capital Raising

Moderator: *Cathy Goddard, FyreFem Fund Managers: CEO*

Panellists: *Isabelle Bebear, BPI France: Head of International and European Affairs Department*

Dr. Jonathan Marks, GIBS: Senior Lecturer, Entrepreneurship

Claudia Manning, SA SME Fund: Principal

Description: *This panel will review the funding gaps in the South African and African ecosystem. Both from a fund manager and an entrepreneur perspective. The session will also make comparisons to other ecosystems, and what South Africa could learn from these ecosystems.*

11h55 - 12h45	<p>FIRESIDE CHAT: The Pieter de Villiers Story</p> <p>Interviewer: Vusi Thembekwayo, CEO: MyGrowthFund</p> <p>Interviewee: Pieter de Villiers, Clickatell: Co-Founder and Chief Executive Officer</p> <p>Description: An intimate conversation between Vusi and Pieter de Villiers exploring Pieter's career from an optometrist to co-founding Clickatell, his time in Silicon Valley and launching SiMODiSA.</p>
12h45 - 13h45	LUNCH
13h45 - 13h55	MC Remarks: Moments with Lynette...
13h55 - 14h30	<p>FIRESIDE CHAT: The Ego Iwegbu Story</p> <p>Interviewer: Tanya van Lill, SAVCA: CEO</p> <p>Interviewee: Ego Iwegbu, Miss Salon London & MSLONDON Cosmetics: Co-Founder and CEO</p> <p>Description: From mathematics graduate to salon and makeup brand owner, whose passion followed her from UK to SA! Tanya sits down with Ego, to find out more about her business endeavours, lessons learnt and what made her stay in SA.</p>
14h30 - 15h15	<p>COunting the Exits</p> <p>Moderator: Langa Madonko, Summit Africa: Investment Principal</p> <p>Panellists:</p> <p>Andrea Bohmert, Knife Capital: Co-Managing Partner</p> <p>Keet van Zyl, KnifeCapital: Co-Managing Partner</p> <p>Description: A robust conversation about the exits landscape in South Africa using existing case studies as the focus point.</p>
15h15 - 15h45	BREAK
15h45 - 15h55	MC Remarks: Moments with Lynette...
15h55 - 16h45	<p>SA VCs: Why we are COMMITTED to South Africa?</p> <p>Moderator: Lelemba Phiri, Africa Trust Group: Principal</p> <p>Panellists:</p> <p>Gavin Reardon, Kingson Capital: Managing Partner</p> <p>Thandeka Xaba, Digital Africa Ventures: Co-founding partner and principal</p> <p>Thapelo Masoko, Edge Growth: Portfolio Head of Industrial Supply Chain Funds and Co-CEO of Edge Ventures</p> <p>Description: This panel will explore why VCs in SA are committed to this sector and this country - what are the opportunities. This session will also be a good summary of everything that was covered on the day.</p>
16h45 - 17h30	<p>INTERVIEW: The Trillion Dollar COach</p> <p>Speakers: Alan Eagle, Google: Director Executive Communications</p> <p>Jonathan Rosenberg, Google: Advisor</p> <p>Description: From Co-authors of How Google Works comes The Trillion Dollar Coach. A tribute to Bill Campbell who helped to build some of Silicon Valley's greatest companies and create over a trillion dollars of market value. Alan and Jonathan will share their firsthand experience of how Bill Campbell developed trusting relationships, fostered personal growth, infused courage, emphasises operational excellence and identified simmering tensions that inevitably arise in fast-moving environments.</p>
17h30 - 17h45	<p>SA SME Fund: Deal Announcement</p> <p>Speakers: Ketso Gordhan. SA SME Fund: CEO</p>
17h40 - 17h45	CLOSING

