

Online: SAVCA-GIBS Foundation Programme in Private Equity Webinar series

Where relevant, pre-reading materials will be distributed prior to each session. All presentations will also be distributed.

Session 1 – Tuesday 21 July (16:00 – 17:30)

Time	Presenter	Segment	Description
16h00 – 16h05	Kgosi Monametsi, Legacy Africa (moderator)	Welcome	Opening and welcome
16h05 – 16h30	Samantha Pokroy, CEO: Sanari Capital	The Big Picture: Industry trends and performance	From fundraising and mandates, to deal-making and exits
16h30 – 16h50	Keet van Zyl, Co-Founder and Partner: Knife Capital	Looking across the PE spectrum: The role of Venture Capital	A roadmap for the South African venture capital market
16h50 – 17h30	Kgosi Monametsi	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 2 – Thursday 23 July (09:00 – 10:30)

Time	Presenter	Segment	Description
09h00 – 09h05	Michael Avery, Classic 1027 (moderator)	Welcome	Opening and welcome
09h05 – 09h30	Nicole Paige, Partner and Head of Private Equity: Webber Wentzel	Funding Models	The evolution of the PE funding model for SSA
09h30 – 09h50	Lelo Rantloane CEO: Ata Capital	Fund structuring and fundraising	A review of the fundraising landscape and the role of a fund structure
09h50 – 10h30	Michael Avery	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 3 – Tuesday 28 July (16:00 – 17:30)

Time	Presenter	Segment	Description
16h00 – 16h05	Kgosi Monametsi, Legacy Africa (moderator)	Welcome	Opening and welcome
16h05 – 16h30	John Hannig Director Investment and Advisory Services: Metier	Evaluating Investment Opportunities (Part one)	The 'why', 'what' and 'how' of deal origination
16h30 – 16h45	Kgosi Monametsi	Facilitated Q&A section	Engage with our expert speaker on part one of evaluating investment opportunities
16h45 – 17h15	John Hannig	Evaluating Investment Opportunities (Part two)	Case study: Evaluating an early-stage high-growth venture
17h15 – 17h30	Kgosi Monametsi	Facilitated Q&A section	Engage with our expert speaker on part two of evaluating investment opportunities

Session 4 – Thursday 30 July (09:00 – 10:30)

Time	Presenter	Segment	Description
09h00 – 09h05	Michael Avery, Classic 1027 (moderator)	Welcome	Opening and welcome
09h05 – 09h30	Lourens Campher, Specialised Growth Finance Head: Investec	Financing Private Equity Deals (Part one)	The role of debt funding in private equity
09h30 – 09h55	Warren van der Merwe Managing Partner: Vantage Capital	Financing Private Equity Deals (Part two)	Mezzanine funding: the nature of the opportunity
09h55 – 10h30	Michael Avery (moderator)	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 5 – Tuesday 4 August (16:00 – 17:30)

Time	Presenter	Segment	Description
16h00 – 16h05	Kgosi Monametsi, Legacy Africa (moderator)	Welcome	Opening and welcome
16h05 – 16h30	Jason Goldberg, Chief Executive: Edge Growth	Post investment: value addition and best practice	Portfolio management: maximising the value
16h30 – 16h55	Rachel Cochran Senior Manager, ESG: Ethos	The importance of ESG and the role of Impact Investing	The role ESG plays to maximise value and the role that impact investing plays in SA
16h55 – 17h30	Kgosi Monametsi	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 6 – Thursday 6 August (09:00 – 10:30)

Time	Presenter	Segment	Description
09h00 – 09h05	Michael Avery, Classic 1027 (moderator)	Welcome	Opening and welcome
09h05 – 09h30	Renschke Volschenk Director: Emerging Capital Partners (ECP)	Navigating the African Private Equity Opportunity	Driving high returns in an uncertain and changing environment
09h30 – 09h55	David Cook, Partner, Private Equity: Actis	Successful Exits	Evidence and opportunities
09h55 – 10h30	Michael Avery	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 7 – Tuesday 11 August (16:00 – 17:30)

Time	Presenter	Segment	Description
16h00 – 16h05	Kgosi Monametsi, Legacy Africa (moderator)	Welcome	Opening and welcome
16h05 – 16h45	<ul style="list-style-type: none"> Tanya van Lill, CEO: SAVCA Trishanta Chetty, Principal: Metier John Bellew, Head of Private Equity: Bowmans Fulu Makwetla, Managing Director: Third Way Investment Partners 	The road less travelled	A look at the career paths of private equity professionals
16h45 – 17h30	Kgosi Monametsi (moderator)	Facilitated Q&A section	Engage with our expert panel on career paths of private equity professionals

Session 8 – Thursday 13 August (09:00 – 10:30)

Time	Presenter	Segment	Description
09h00 – 09h05	Michael Avery, Classic 1027 (moderator)	Welcome	Opening and welcome
09h05 – 09h45	<ul style="list-style-type: none"> Cathy Goddard, CEO: Fyrefem (panel moderator) David Moore, Head of Alternative Investments: Alexander Forbes Christof Gross, Vice President, Africa Equity: DEG Mabatho Seeiso, Pension Fund Trustee 	Spotlight on institutional investors	Trends in investor mandates, manager selection and fund terms
09h45 – 10h30	Michael Avery	Facilitated Q&A section	Engage with our expert panel on institutional investors investment preferences