

Online: SAVCA-GIBS Foundation Programme in Private Equity Webinar series

Where relevant, pre-reading materials will be distributed prior to each session.

Session 1 - 21 July (16:00 – 17:30)

Time	Segment	Description
16h00 – 16h05	Welcome	Opening and welcome
16h05 – 16h30	The Big Picture: Industry trends and performance	From fundraising and mandates, to deal-making and exits
16h30 – 16h50	Looking across the PE spectrum: The role of Venture Capital	A roadmap for the South African venture capital market
16h50 – 17h30	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 2 – 23 July (09:00 – 10:30)

Time	Segment	Description
09h00 – 09h05	Welcome	Opening and welcome
09h05 – 09h30	Funding Models	The evolution of the PE funding model for SSA.
09h30 – 09h50	Fund structuring and fundraising	A review of the fundraising landscape and the role of a fund structure
09h50 – 10h30	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 3 – 28 July (16:00 – 17:30)

Time	Segment	Description
16h00 – 16h05	Welcome	Opening and welcome
16h05 – 16h30	Evaluating Investment Opportunities (Part one)	The 'why', 'what' and 'how' of deal origination.
16h30 – 16h50	Facilitated Q&A section	Engage with our expert speaker on part one of evaluating investment opportunities
16h50 – 17h15	Evaluating Investment Opportunities (Part two)	Case study: Evaluating an early-stage high-growth venture
17h15 – 17h30	Facilitated Q&A section	Engage with our expert speaker on part two of evaluating investment opportunities

Session 4 – 30 July (09:00 – 10:30)

Time	Segment	Description
09h00 – 09h05	Welcome	Opening and welcome
09h05 – 09h30	Financing Private Equity Deals (Part one)	The role of debt funding in private equity
09h30 – 09h55	Financing Private Equity Deals (Part two)	Mezzanine funding: the nature of the opportunity
09h55 – 10h30	Facilitated Q&A section	Engage with our expert speakers on the session topics

Session 5 – 4 August (16:00 – 17:30)

Time	Segment	Description
16h00 – 16h05	Welcome	Opening and welcome
16h05 – 16h30	Post investment: value addition and best practice	Portfolio management: maximising the value
16h30 – 16h55	The importance of ESG and the role of Impact Investing	The role ESG plays to maximise value and the role that impact investing plays in SA
16h55 – 17h30	Facilitated Q& A section	Engage with our expert speakers on the session topics

Session 6 – 6 August (09:00 – 10:30)

Time	Segment	Description
09h00 – 09h05	Welcome	Opening and welcome
09h05 – 09h30	Navigating the African Private Equity Opportunity	Driving high returns in an uncertain and changing environment
09h30 – 09h55	Successful Exits	Evidence and opportunities
09h55 – 10h30	Facilitated Q& A section	Engage with our expert speakers on the session topics

Session 7 – 11 August (16:00 – 17:30)

Time	Segment	Description
16h00 – 16h05	Welcome	Opening and welcome
16h05 – 16h45	The road less travelled	A look at the career paths of private equity professionals
16h45 – 17h30	Facilitated Q& A section	Engage with our expert panel on career paths of private equity professionals

Session 8 – 13 August (09:00 – 10:30)

Time	Segment	Description
09h00 – 09h05	Welcome	Opening and welcome
09h05 – 09h45	Spotlight on institutional investors	Trends in investor mandates, manager selection and fund terms
09h45 – 10h30	Facilitated Q& A section	Engage with our expert panel on institutional investors investment preferences