

Position : Executive Manager Investments

Location : Sandton, Gauteng **Reporting to** : KTH Director Investment

Overview of Role:

Kagiso Tiso Holdings has a highly exciting opportunity available! We are searching for an Executive Manager Investments to join our vibrant and dynamic team. The Executive Manager Investments will be working along the entire deal value chain including post investments within a small investment team. The main purpose of the position is to source, invest, manage and exit investments.

Deal Origination

- Performing qualitative and quantitative research to select investments.
- Deal origination, proactive sourcing, market studies.
- Develop strong relationship networks with other financial institutions & target industries in order to build deal pipeline.
- Modelling and valuation of investment opportunities.
- Evaluate proposed deals together with the Investment Director for pre-screening purposes.

Deal Execution

- To initiate the investment process in terms of deal sourcing, evaluation, and performing of due diligence, transaction structuring, and approval submissions to the Investment Committee, as well as the closing and monitoring of investments:
- Facilitate and manage project due diligence.
- Perform valuation of target company.
- Prepare an Investment Memorandum for submission to the Investment Committee which includes project outline and economics, risks identified and respective mitigants, expected return on investment, possible exit options, governance, etc.
- Management of the Deal Execution process from end to end.

Portfolio Management

- Manage investments by working together with the management teams and directors of portfolio companies to achieve maximum returns for all stakeholders across financial & non-financial KPIs.
- Assist portfolio companies in the development of business plans and budgets.
- Prepare quarterly reports for the KTH Investment Team Meetings, the Investment Committee, and the Board to report on the status and performance of investments.
- Identify value creation opportunities for portfolio companies and assist in executing such opportunities.
- To report to and take up policy issues relating to investment and international activities with investors, the CEO, the Board of Directors, and government authorities.
- Participate in governance forums such as Board and sub-committees whilst upholding KTH values.
- Safeguard KTH's interest in the investment.

KTH Strategic Initiatives

• Contribute towards the execution of key strategic processes at KTH head office such as capital and debt raising



General

- Develop and keep effective communication lines with portfolio companies as well as within the KTH team to foster performance.
- Ensure timely reporting of information from portfolio companies as well as assisting in KTH reporting processes.
- Assist with internal reporting of the Investment Team to internal/external stakeholders (board, shareholders)
- Ensure that key relationships within the sphere of Finance are managed effectively including those with investee companies, providers of capital and suppliers.

Qualifications and Experience

- Minimum of 5 Years relevant work experience in Corporate Finance
- Minimum Bachelor's degree from accredited institution in Business, Economics, Finance, Engineering, Law
- CA and / or CFA will be advantageous
- Minimum Key Knowledge and Skills:
 - o Accounting, Corporate Finance (Equity, Debt), Tax
 - o Financial Modelling
 - o Valuation and due diligence skills
 - o Knowledge of relevant legislation and regulatory bodies wherein KTH operates such as the Competition Commission, BEE Act, Companies Act
 - o Must have expert knowledge in MS office (Word, Excel, PowerPoint, outlook, etc.)

Attributes

- Interpersonal Relations / Relationship Management
- Influencing / Negotiation
- Accuracy and Attention to Detail
- Analytical Thinking
- Resilience
- Self-Management and Maturity
- Drive to Deliver

All interested applicants must send their CV to Ophethile Louw on email OLouw@kth.co.za The deadline for applications is 25 May 2021.

This vacancy will be filled according to the Kagiso Tiso Holdings EE plan guidelines. This job advert is not intended to be all-inclusive and will not be the final and formal job description. Employee may perform other related duties as negotiated to meet the ongoing needs of the organization. The onus is on the applicant to prove that he/she meets the minimum requirements, therefore please ensure that your CV is detailed enough, in other words, makes reference to qualifications, knowledge, skills, experience (inclusive of duties, tenure, designation etc.) and attributes. Applicants may go through a comprehensive assessment process which may include competency and/or psychometric assessments.