

## **SAVCA Industry Awards 2023 Nomination Form**

## About

We are looking forward to receiving your application.

- 1. Companies can nominate themselves or private equity/venture capital investors can nominate their investee companies.
- 2. Nominees must be companies that have, or have had, substantial investment from a private equity/venture capital firm in the last three years (though the point of entry could have been earlier).
- 3. If you are submitting more than one nominee, please complete a form for each one.

## Nominate now

Option 1: Send us your nomination in PDF. Click here to download the PDF form. Send it back to us at this email address: nkumalo@intellidex.co.za

Option 2: Complete your nomination online (proceed on this site to the next page by clicking the arrow at the bottom of the screen)

For any other information, please visit the awards site at: SAVCA Industry Awards 2023

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our name and surname	
Designation	
our email address	
our contact number	
our website	
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3. Sector of investee company
O Manufacturing
O Information and Communications Technology
O Healthcare
O Mining/minerals
○ Energy
O Construction
<ul><li>Engineering</li></ul>
Transportation and logistics
○ Finance
O Agriculture
Other (specify)
4. Category being entered (for details of categories, refer to SAVCA awards page).
O Start-up companies
○ Small companies
Medium-sized companies
O Large companies

Definition of awards categories

Start-up companies - less than 5 years old; enterprise value not relevant; post-revenue; early-stage,

series A or series B funding); excludes seed or pre-revenue funding.

**Small companies** - enterprise value of under R200m; revenue of under R200m; funding stage not relevant; established with positive operating cash flows.

**Medium-sized companies** - enterprise value over R200m and under R1.5bn; revenue of over R200m and under R1.5bn; funding stage not relevant; established with positive operating cash flows.

**Large companies** - enterprise value over R1.5bn; revenue of over R1.5bn; funding stage not relevant; established with positive operating cash flows.

5. Details of investor company
Name of private equity/venture capital firm*
Date of initial investment (ddmmyy)
*If portfolio company is nominating itself
6. What was the initial form of investment?
b. What was the initial form of investment?
○ Seed
Crouth/avagagian
○ Growth/expansion
O Buyout
Other (places angelfy)
Other (please specify)

Percentage interest by private equity/venture capital*  Enterprise value of investee company at initial investment (Rm)*  Enterprise value at most recent valuation (Rm)*  Date of last valuation (ddmmyyyy)  Financial information will only be utilised by SAVCA and Intellidex during the judging process in order to shortlist finalists and select award winners. As such, all figures shared will be treated confidentially. Invertain instances, information submitted may be utilised for case study purposes, where consent is granted by all respective parties. Without this information, the nomination will not able to be considered by the judges.  S. Is the investment?  Current  Exited	7. Details of investee company	
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Skip To: Q10 If Is the investment? = Current	Skip To: Q10 If Is the investment? = Current	

9. If exited, please provide date and form of exit
Date
Form of exit
*Exit to be in the last 18 months
10. About the nominee
What does the company actually do? How does it add value to its customers?
Please share the history/founding story of the company.

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The following questions consider the impact of the investment during its life from start to exit (or latest date).

## 11. Please provide the following details as at the start of the investment in portfolio company.

	At the start of investment in portfolio company	At latest record date/exit date
Number of employees		
Revenue (Rm) *		
EBITDA (Rm) * (Skip if start-up or small company)		
Number of operating locations		

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12. Thinking specifically about the 24-month period leading up to 15 June 2023, outline why the investee company should be considered by the judging panel for the award.

By highlighting key achievements made by the company during its relationship with the private equity/venture capital firm, explain in detail, how this relationship was a causal factor in the investee company's success.

Include aspects such as:

- 12.1. New geographic markets entered
- 12.2. Changes to market share
- 12.3. Capital expansion projects
- 12.4. Working capital management
- 12.5. New products and services (innovation)
- 12.6. Customer growth and satisfaction levels
- 12.7. Current leadership and brand recognition

12.8. or any other differentiators/elements that make this company a prime example of the value private equity and venture capital investment brings.
13. By highlighting key SUSTAINABILTY AND IMPACT achievements made by the company during its relationship with the private equity/venture capital firm, explain in detail, if and how this relationship was a causal factor in the investee company's success.
SUSTAINABILITY meets the needs of the present without compromising the ability of future generations to meet their own needs.
IMPACT has a positive impact on people and the planet, as part of the triple bottom line with profit.
Please respond to all the following aspects below:
In respect to Environmental Social & Governance (ESG) reporting, what was changed at the investee company with the investment? What was introduced?

Were UN SDGs (or similar) developed as sustainability objectives and incorporated into the company's strategy? Please identify those SDGs targeted.
Click to view SDGs
Are developmental impacts measured and quantified in respect of the environment and the broader society? Were developmental impacts base lined?
Was employee growth, job creation and job retention targeted as a developmental outcome? D you believe the targets were achieved, please expand?
<ul> <li>In terms of leadership and diversity development:</li> <li>was there an introduction of learnerships to upskill and develop internal senior management?</li> <li>was there an introduction of succession planning?</li> <li>was there a formalised approach to diversity across gender and ethnic groups?</li> </ul>

Chang	jes in governance
•	were independer

<ul> <li>were independent directors appointed to the b</li> </ul>	oard?
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•	were the number of board meetings increased or decreased, and were there board pack
	amendments, and then why?

amendments, and then why?	
what committees were introduced and/or maintained during the in-	vestment period?
14. Please provide the name and contact details of a suitable person company for us to engage with.	at the investee
Name	
	I
Contact details	
	J
Designation	
	J
15. Survey complete	
O Exit survey	
O Submit another entry	