

# SAVCA GIBS Foundation Programme 2024

## Agenda

### Day 1 – Wednesday, 24 July 2024

08h15 – 08h30	<b>Moderators Welcome and Opening Remarks</b> <i>Welcome and scene setting</i>  Melanie L de Nysschen: Gendequity
08h30 – 09h15	<b>The Big Picture: Introduction to Private Equity and Trends</b> <i>From fundraising and mandates, to deal-making and exits</i>  Samantha Pokroy, Founder and CEO: Sanari Capital
09h15 – 10h00	<b>Looking Across the Private Equity Spectrum: The Role of Venture Capital</b> <i>A roadmap for the South African venture capital market</i>  Keet van Zyl, Co-Founder & Partner: Knife Capital
10h00 – 10h30	<b>Refreshment Break</b>
10h30 – 11h15	<b>Funding Models</b> <i>The evolution of the PE funding models</i>  Michael Denenga, Partner: Webber Wentzel
11h15 – 12h00	<b>Deal Generation</b> <i>Strategies for sourcing and clinching the winning deal</i>  Hale Matsipa, Principal: Kleoss Capital
12h00 – 12h45	<b>Evaluating Investment Opportunities (Part One) Private Equity</b> <i>The 'why', 'what' and 'how' of deal origination</i>  Glynn Potgieter, Founder: Blair Capital
12h45 – 13h30	<b>Evaluating Investment Opportunities (Part Two) Venture Capital</b> <i>The 'why', 'what' and 'how' of deal origination</i>  Clive Butkow, CEO: Conducive Capital
13h30 – 14h30	<b>Networking Lunch</b>
14h30 – 15h15	<b>Due Diligence Considerations</b> <i>Lessons and case studies from Southern Africa</i>  Marde van Wyk, Private Markets Principal Consultant: 27four
15h15 – 15h35	<b>Refreshment Break</b>
15h35 – 16h35	<b>Post-Investment: Value Addition and Best Practice</b> <i>Portfolio management: maximising the value</i>  Dean Dimairo, Partner: RH Managers
16h35 – 17h15	<b>Career Conversation</b> <i>Career paths in private equity</i>  <b>Moderator:</b> Mametja Moshe, CEO: Moshe Capital  Sechaba Selemela: Old Mutual Alternative Investments Liz Kolobe, Partner: Agile Capital Godlief Bashele, Partner: Medu Capital Moushmi Patel, Co-founder and Partner: Sanari Capital
17h15 – 17h25	<b>Closing Remarks</b>  Melanie L de Nysschen: Gendequity
17h30 – 20h00	<b>Networking Cocktail</b>